

FREE SUCCESS SYSTEM OF THE
EMPOWERED MILLIONAIRE INSTITUTE

**DAY
40**



'90 DAY CHARGE'

(NOVEMBER 9 - S3 MODULE 11)



BASED ON THE
'MVP'
MILLIONAIRE
VALUE PACK

CONCEIVED AND DEVELOPED BY JAMES LEE VALENTINE
ESPECIALLY FOR YOU AT Great Personal Expense

(90 DAY CHARGE – ABRIDGED VERSION)
S3 EMPOWERED MILLIONAIRE COACHING
POWERIZER WORKBOOK

MODULE 3.1
POWER WORDS

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MODULE 3.1

POWER WORDS

*“On a single winged word hath hung
the destiny of nations.”*

WENDELL PHILLIPS

Words are a major force in the act of creation and send forth creative energy into the universe. Words when powerfully expressed become manifested. Spoken words are the way for me to invoke my desires. When I speak out loud, my reality is verbalized and I engage the wheels of the manifestation process. For my desires to be realized, as well as ardently thinking about what I seek, I must call out to the universe in earnest. I must speak out loud with emotion, verbalizing my reality. Words, together with thought and action, are that which create my individual life. At each moment of my existence, I am either manifesting or destroying my life through the power of my words.

To better understand how my words are continually directing my destiny, think of a mail-order transaction. First the customer places the order. Later the goods are dispatched from the warehouse. Finally what was ordered is received by the customer. Simple process! Well, this is precisely what happens when destiny is manifested — whatever is called forth into the heavens comes true, as long as the *Five-Step Process of Creation* is strictly followed (see *The Empowered Millionaire Volume I* for details of this process). Now, imagine the mail-order clerk is called again. However, this time the customer stays silent so no words are transmitted. Or, worse still, the customer babbles incoherently so the clerk has no idea what is being ordered.

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Will the customer receive what was wanted? Of course not. Well, it is no different with manifesting one's desires. Think of God as the clerk and you as the customer. Will God understand what you are asking for if your intentions are not clear and specific? Clear, concise, precise commands must be issued by you into the ether of the universe for your commands to be made real.

The Power Of Transformational Vocabulary

As well as manifesting desires and directly destinies, words have the strength to empower people to achieve the greatest feats. Look at the famous speeches of world leaders such as Winston Churchill, John F. Kennedy and Mahatma Gandhi and see how their words empowered entire nations. As Martin Luther King, Jr. so eloquently voiced in his immortal 'I have a dream' speech on the steps of the Lincoln Memorial in Washington DC during 1963:

I have a dream that one day this nation will rise up and live out the true meaning of its creed — we hold these truths to be self-evident: that all men are created equal. And when this happens, when we allow freedom to ring, when we let it ring from every village and every hamlet, from every state and every city, we will be able to speed up that day when all of God's children, black men and white men, Jews and Gentiles, Protestants and Catholics, will be able to join hands and sing in the words of the old Negro spiritual: Free at last. Free at last. Thank God Almighty, we are free at last."

Words in the hands of a skilled orator are a powerful tool indeed. The words we use in our everyday lives — our basic vocabulary — is an indicator of our intelligence. Here is an empowering fact to remember: *Learning power measurably sharpens when vocabulary increases.* The larger one's vocabulary and the more articulate the words used, the greater the ability to learn and the more powerful the memory becomes. Here is another empowering fact: *Successful people*

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have a larger vocabulary than unsuccessful people. If my vocabulary is limited, my chances for success are dramatically reduced. However, I now know that one of the easiest and quickest ways to get ahead is by consciously building my knowledge of words. By making a subtle change in the words I habitually use, this will make a dramatic difference in my attitude, which of course will make a radical change in my future.

When I start thinking and saying what I truly desire, my mind automatically shifts and pulls me in that direction. Sometimes it can be quite simple, just a little twist in vocabulary that illustrates my new attitude and my revised philosophy of excellence. It is a subtle difference, but the words that people use affect the behavior and performance of others. What if an employee says to her boss: "I want a raise." The boss will usually feel that the request is self-serving and therefore ignore it. However, what if the employee changes her request to an empowering question and asks, "How can I *earn* a raise?" This time, for sure, the boss will more eagerly listen to the employee and the chances of the request being granted are increased.

This is the wonder of words. There is plenty of money available everywhere. There is money, promotions and success for everybody, but the right words need to be employed to get it. Also, the correct philosophy needs to be understood. How can I *earn* a raise? It's like an 'investment' account instead of a 'savings' account. Perhaps these are only simple language distinctions, but they are so vital to a successful result. Here is the best news: I can begin this process of transformational vocabulary and have a huge impact on my attitude, actions and results for the rest of my life, starting today.

Negative Words And Phrases To Avoid

To begin my vocabulary transformation, I shall start by reversing the polarity of my words from a negative meaning to a positive one. For instance, instead of saying *What if someone says no?* I now say *What if they say yes?* Instead of saying *What if it doesn't work out?*

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I now say *What if it does work out?* There are many words and phrases that are highly disempowering and which must be discarded from my faculty of communication. Here are several examples:

- *I cannot* or *I won't*: These imply that I have no control at all. Be definite and positive and say *I can* or *I will*. Being assertive is one of my greatest pathways to power.
- *Would have* and *could have* and *should have*: Never use these expressions. Instead, be empowered by looking ahead to the future, not back to a past that could have been.
- *Problems*: This word is heavy and negative. A much better word is *challenges* which opens the door to opportunities and growth. Even better is to focus only on *solutions*.
- *Perhaps* and *maybe*: Be *specific* when communicating my intentions. I must be *precise* in asking for what I want.
- *I hope*: This is another losers' phrase. *I know* is an alternative with far greater impact. *I hope I'll get a job soon* now becomes *I know I'll get a job soon*.
- *If only I had*: If I always go full-steam toward the attainment of my aspirations, I won't ever have to use this disempowering expression. State this positively as *next time I will*.

Positive *Power Words* For Me To Use

If I am to succeed at any endeavor, I must have an empowering vocabulary at my disposal. The way in which I utilize words has a tremendous impact on the quality of my life. Certain words and phrases are positive, constructive and empowering and should be continually employed, whilst others are negative, destructive and disempowering and should be made redundant through making myself a master of transformational communication.

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Following is a list of fifty-one *Power Words* found within the pages of *The Empowered Millionaire* series. From this moment forth, I shall listen carefully to my own vocabulary and substitute such power-packed words whenever I hear myself starting to use weak, dull or dispiriting language. Yes, from today, I will talk the talk of a winner!



This is an abridged version
of the *S3 Module 3.1*.

The full module is available exclusively
with the one-year *MVP2010* program.

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